

Your First
Smart Business
Decision

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Nichols:
A Business Plan
That Works for Life

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our growth and development as a college student is a bit like the growth and development of a business. You begin with a smart plan. You work hard, drawing from rich resources and the experiences of those who have gone before. You build a solid foundation in the basics through the early stages and then you're ready to take off on your own.

At Nichols, your "smart plan" entails a well-balanced curriculum in business, public administration, or the liberal arts. You benefit from resources like our Personal Computer Plan and high-tech "electronic campus"; over 25 Cultural Events programs each semester; close mentoring relationships with outstanding professional faculty; and a friendly and involved campus community. What's more, you establish a strong academic foundation through our unique Freshman Seminar that gives you all the tools you need to flourish.

The bottom line? Nichols College is a great value. When you factor in the superior academic resources, personal attention, and special programs, you'll find that Nichols delivers a substantial return on your investment — and one that lasts a lifetime.



Classroom as Window on the Business World

A former vice president of a \$56 billion insurance company, Rick Hilliard once managed a senior staff of 38 with 2,500 employees reporting to him. Now he's an assistant professor of management at Nichols College.

Professor Hilliard's angle on the classroom? As this perch atop downtown Worcester suggests, his perspective on education encompasses day-to-day business reality. That means his teaching methods include personal case histories, translating textbook terms into "shop talk," and discussing articles from *Business Week* and *The Wall Street Journal*. It also means focusing on tough ethical questions and maintaining the highest academic standards.

"I chose Nichols because I wanted to be on a one-to-one basis with my students, to sit and talk with them in the snack bar, and be able to act as a mentor," Professor Hilliard says. He uses his professional network in the financial community to help students arrange internships and job interviews, and enjoys coaching them along the way. "I'm very proud of them."

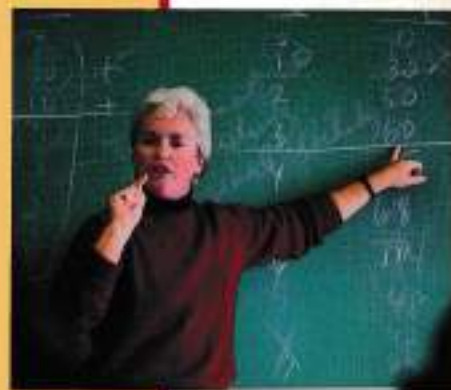
Strength and Uniqueness
of
Nichols' Curricula

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ith roots dating to 1815, Nichols College has a long tradition of preparing young men and women for leadership in business, public administration, and related professions. Nichols enjoys a solid reputation for strong professional preparation in these areas as well as in the liberal arts.

Shaped by a faculty of accomplished scholars and former business executives, Nichols' curriculum reflects contemporary theory and professional practice. Recognizing that you'll encounter changing career demands, Nichols ensures that you receive a well-balanced program through the liberal arts "core." With expertise in

your specialty and a broad foundation in the liberal arts, you'll be prepared for success in wide-ranging careers—from Wall Street to entrepreneurship to public service.



A Supportive Learning Community



Nichols Degrees

B.S., Business Administration:

Accounting

Economics

Finance

Real Estate Finance

General Management

Small Business Management and
Entrepreneurship

Management Information Systems

Marketing

General Business

B.S., Public Administration

B.A., Liberal Arts:

History

Psychology

Industrial Psychology

Social Service

You'll find Nichols challenging, but also friendly and supportive. We work with our 800 full-time and 1,100 part-time students individually and take the time to get to know one another personally. Our size perhaps best defines our character. You can walk anywhere on this traditional New England campus in about ten minutes. Along the way, you probably know or at least recognize everyone you pass. (Odds are, they'll say hello either way.) Classes are small, and your professors will know you by name. You'll chat with them in the library, see them cheering on your team at games. They'll take an active interest in how you're doing both personally and academically. You can turn to them for extra help, or just walk into Nichols' Learning Resource Center for tutoring in math, marketing, accounting, finance, and psychology. You'll find support from professional and peer tutors in the Writing Center especially helpful as you go through the intensive Freshman Writing Program.

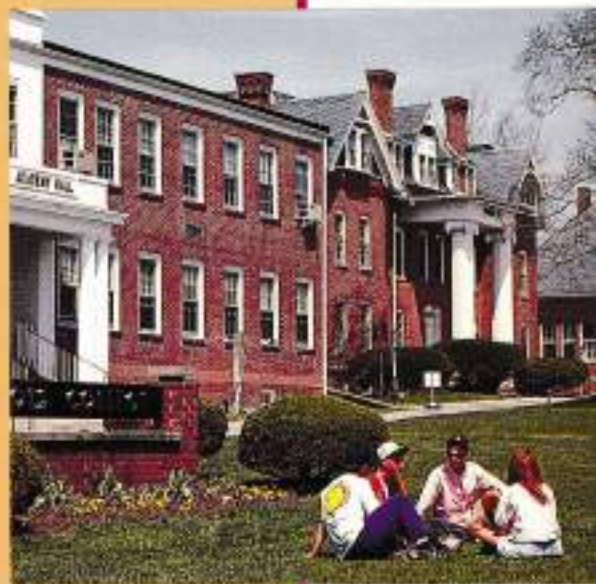
Strong Professional Preparation

Nichols combines a special concern for students with high academic standards. Liberal arts core requirements—in English, mathematics, behavioral and environmental sciences—reflect our broad educational goals. And top-notch faculty represent the College's emphasis on teaching, scholarship, and practical experience. In class, you'll gradually develop to a level where you'll write business plans or present Harvard Business School cases with your study group. But none of that will happen before you're ready. Because the program challenges you as you build upon what you've learned before, your development will be a natural progression.

New Student Orientation

To lay the foundation for this natural progression—and begin college on a solid footing—all new students arrive on campus a few days early. This gives you a chance to get to know the school, meet some of your classmates, and get settled before classes begin. Freshmen meet in small groups to break the ice through fun events like the "Wacky Olympics."

You'll also learn the ropes of life at Nichols—things like getting your ID, signing up for classes, and finding what you need in the bookstore.



The Freshman Seminar

The second phase of preparing you for life at Nichols is the Freshman Seminar, a yearlong class taught by teams of faculty and upperclassmen. Here, in small groups (where you'll probably make some of your best friends), you'll learn effective study habits, test-taking and time-management techniques, improve your reading comprehension, discover the many uses of computers, and begin informed career planning. Seminar groups also discuss important social and health issues that every college student should understand. Students and faculty alike find the program vital to the smooth transition from high school.



Cultural Events

To enliven and broaden your college experience, Nichols provides an extensive calendar of cultural events in the arts, sciences, and public policy. You can choose from more than twenty-five events each semester. Recent programs included a jazz concert, a symposium on political term limitations, a classic comedies series, a Spike Lee movie, and a modern dance troupe. Each year, the Nichols College Drama Club stages two student productions. And the College's own Institute for American Values brings in distinguished experts to speak on a variety of issues for its symposium series. From music to art to films—there's plenty of choice, and all events are free.

Internships and Study Abroad

Two exciting ways in which you can personalize your academic program—apart from the major and minor areas of study—are internships and study-abroad options. Internships in professional settings may be arranged through faculty sponsors according to individual interests. Many are available through the Washington, D.C. Semester, during which students live and work in the nation's capital. Nichols students also have a special chance to delve into other cultures and study liberal arts and international business through the College's exchange program at Regent's College, London, England.

Recent Cultural Events

- "A Tour of Soviet Art"
- "20th Century Art and Music"
- "Women in the Arts"
- Boston Comedy Company
- Don McLeod, mime
- Air Jazz
- Asian-American Dance Theatre
- Ramon De Los Reyes Spanish Dance Theatre
- The Maltese Falcon
- Shoah
- Do The Right Thing
- The Lenox Brass Quintet
- Rebecca Parris, jazz
- The Whiffenpoets, Yale University
- Taino, South American music
- Twelfth Night
- Arnott Marionette Theatre
- Stage Fright: Tales of Horror
- Lee Cabral, storyteller





The "Electronic Campus"

A small teaching-oriented business college that's electronically networked, Nichols is ahead of its time. Not only does every student own a laptop computer, but every classroom in Davis Hall, every faculty office, every residence hall room—even commuters' homes—are on-line with Nichols' high-tech electronic campus.

The Nichols ACCESS network system enables you to hook into a vast communication network simply by plugging your personal computer into the system. Specialized software, complex databases, and other resources from the academic computing center can be sent directly to you and your classmates in your seats at Davis Hall. And you can access that same sophisticated information any time, right in your room, via modem.

What can you do with it? You can collect and analyze your own data. You can conduct sophisticated research projects. You can make use of extensive data sets, such as opinion surveys or tax libraries, to reinterpret original data. Ultimately, you can do as a student at Nichols what business professionals are doing in the "real" world.

Personal Computers and Technology

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iven the vital role of computers in every aspect of business, Nichols decided long ago that every graduate should be computer literate.



When you arrive for orientation, you'll pick up your own personal computer—a state-of-the-art portable "notebook" computer weighing about 6 pounds. It's yours to keep. The complete package includes a printer, four software programs, accessories, and a start-up package of supplies. And there's a complete instructional program right on campus.



What's the big idea? To integrate computers into the curriculum to enhance and sharpen the way you learn. To give you the added advantage of extensive computer expertise when you enter the workforce.

Integration Throughout the Curriculum

Computers are integrated into the curriculum across all majors at Nichols, making the most of their practical applications in every aspect of business. In fact, our newest 'electronic classrooms' in Davis Hall enable you to hook up your PC right at your seat, while the teaching material appears in color on a wide screen that can display computer programs, graphics, and videos. Here,

classes learn the role of computers in the realms of business administration, public administration, and the liberal arts



The PC as a Learning Tool

PCs are valuable research and learning tools on campus. As you become familiar with its capabilities, your PC will give you a whole new perspective on your studies as well as an active and enlightening learning experience. You can simulate and solve real-world problems to an extent often impossible in a traditional format. You can write and revise a detailed business plan, develop a spreadsheet, interpret complex data, run business simulations, design management information systems, conduct psychological testing, create graphics for class presentations, interpret statistics for market research, and add graphs and charts to your reports. The applications are endless.

The Nichols PC Package includes a state-of-the-art laptop computer, printer, all accessories and supplies, and PC Write, Lotus 1-2-3, PC Solve, and CoSession software.

Your PC Package

Each year, Nichols surveys up-to-date technology and selects a notebook computer for the incoming class. Equipment is the latest generation, IBM compatible, MS DOS-based which the College can provide at significantly below retail price. Along with the PC, printer and accessories, the 'package' you get at Freshman Orientation includes PC Write, Lotus 1-2-3, PC Solve, and CoSession software. These are the programs that enable you to write all your papers, create and use electronic spreadsheets, do mathematical problem-solving and statistical analysis, and communicate with the larger ACCESS network.



Davis Business Information Center



The Davis Center is the hub of computing activity on campus. Its resources are available to you 24 hours a day. (Well, almost.) The Center's hardware includes color monitors; letter-quality, laser, and dot matrix printers; a color pen plotter; and compact disc drives. The software library has almost one hundred programs. These include dBase IV Plus, Microsoft Bookshelf (thesaurus and other mini-references), the Max Bender Tax Library, Microsoft Excel, WordPerfect Office (an electronic mail and calendar program), Harvard Graphics, SPSS (statistical analysis), Storyboard, and

MultiMedia. All are the actual programs used daily in business across the country—the same ones you'll use in your career.

The Nichols ACCESS Network

The ACCESS (All-campus Computer Communication Educational Services System) network links the entire college campus electronically via dedicated computer and phone lines. The network places the Davis Center's entire software library at your command, including valuable databases and other resources. It also allows you to hook up your computer by modem from wherever you are. That means you can sit at

your desk (or anyone

else's) and call up the software and the consumer preference survey you need for tomorrow's marketing project. You can also send and receive electronic mail ("E-mail") to students or faculty from anywhere on campus. The library is going on-line, too, placing the entire card catalog at your fingertips.



On-Campus Training

With training during Freshman Seminar and the resources of the Davis Business Information Center, you'll be a computer expert in no time. You'll receive 12 hours of training in word processing, spreadsheets, and mathematical problem-solving in the first six weeks alone. Other workshops and seminars are offered regularly to teach you as much as you want to know. Refresher and advanced courses meet on an ongoing basis throughout the year.



The Nichols Family

The Nichols campus will feel like your home away from home. In fact, this barbecue at Shamie Hall, our newest residence, is a good example of the casual and friendly campus life you'll enjoy at Nichols. It's an informal atmosphere where you'll be comfortable, get involved, and make lots of new friends. That's Lisa Johnson, Residential Life Coordinator, on the right, flipping hamburgers with Alicia Sweet, Class of '93, a member of the Hall Council.

Shamie Hall runs on a self-governing system that includes an elected president, vice president, treasurer, and secretary. The Hall Council plans social events suggested by residents. Recent events have included movie nights, aerobics classes, guitar performances, a campus-wide ping-pong competition—and even a six-week "Pitch" tournament (a popular card game).

"There's a positive feeling between students at Nichols," explains Lisa. "You see them developing close friendships, not based on the Saturday night party scene that happens at many large schools. Here, students mingle naturally. It's more like, 'C'mon over, we're ordering pizza.'"

Quality
of
Campus Life

Life at Nichols involves a lot more than academics and computers. You'll find this a terrific place to spend four years. Perhaps because of Nichols' size, a sense of camaraderie thrives here. Students say it's like a family. In fact, many freshmen have upperclass "big brothers and sisters." And even Jean and Betty, who run the snack bar and serve world-famous Nickie Chickie sandwiches, sometimes act as surrogate moms.



You'll find people at Nichols active and involved. A large percentage of students participate in Bison athletics, and even the College president cheers on the teams.

More than 25 organizations—from WNRC radio to a volunteer fire department to *Windfall*, the campus literary magazine—keep students busy with all kinds of activities. (Of course, the fact that all students can keep cars on campus doesn't hurt your social life either.)



Student Clubs and Organizations

On a campus this close-knit, you almost can't help but get involved.

More than 25 clubs and organizations provide plenty of opportunity to make a significant contribution and develop your leadership skills.

Options include: Student Government Association (SGA), run by elected officers and representatives who deal with issues from social events to student conduct; *The Bison*, a newspaper written, edited, and managed by students; Drama Club, which stages two shows each year acted and produced by students; WNRC Radio, which offers music and community programming by student DJs and reporters; and the Mayor's Council, which organizes concerts, outdoor movies, Homecoming and Spring Weekend festivities.

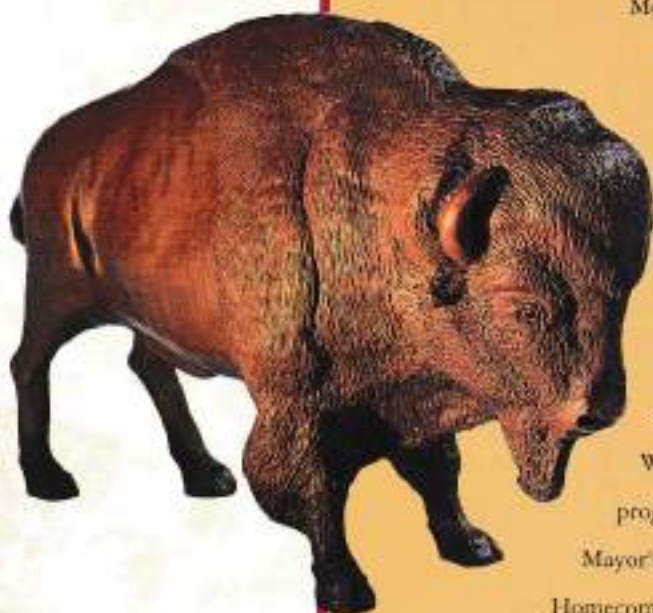
Clubs exist for just about every business specialization. Nichols sponsors chapters of national honor societies in several professions, including Delta Mu Delta, the national honor society for business. If you have an interest you'd like to pursue, you can start your own club, too!

Bison Athletics

As you may have guessed from our fierce mascot, the Bison, Nichols takes its athletics seriously. More than a third of our students participate, many in more than one sport. Fourteen varsity teams compete in NCAA Division III athletics, and Chalmers Field House proudly displays the banners of our championship teams—most recently in softball, field hockey, and basketball.

Not a varsity competitor? You can still participate in competitive club sports in rugby and alpine ski-racing, or join one of three cheerleading squads. Spirited intramural teams made up of students, faculty, and

staff compete in touch football, volleyball, basketball, softball and other activities. If team sports aren't your style, you can keep fit with Nichols' new wellness club. 'Body by Bison,' ski, swim, play tennis, or tee off on our 9-hole golf course right on campus.



Nichols fields fourteen NCAA Division III varsity teams.

Men's:
Football
Basketball
Soccer
Ice Hockey
Lacrosse
Track and Field
Tennis
Baseball

Women's:
Field Hockey
Basketball
Soccer
Softball
Track

Coed:
Golf



Residence Life

As a student living on campus at Nichols, you'll choose from 12 houses and residence halls. Each has its own special character and appeal. Houses range in size from 10 to 20 students, and the halls accommodate anywhere from 40 to 250 residents.

The largest of these is Shamie Hall, our newest residence with separate wings for men and women adjoining common lounges. Though larger than the other options, Shamie is popular for its comfortably sized rooms with private bathrooms and showers, its group study areas, and its social atmosphere. Each class is allotted one quarter of the spaces available.

Wherever you live, residence life at Nichols is marked by friendliness, opportunities for personal growth, and concern for the individual. All residences are guided by live-in resident advisors and governed by the residents themselves, led by elected officers or Hall Council members.



Nichols Commuters

If you plan to live at home and commute to Nichols, you'll still play an important role in campus life. Commuters make up almost 25 percent of the student body and are every bit as involved in athletics, social events, and extracurricular activities as residents. Commuters play on intramural teams, work as DJs, hang out on weekends, and study with classmates in Shamie Hall study rooms. Commuters also run their own club which puts out the campus directory, organizes all-College social events, and takes freshmen commuters under its wing. Because they gather there between classes, commuters call Alumni Hall, the student center, their "dorm."

Campus Safety

A word or two about safety: Nichols' location in a peaceful, rural area certainly precludes many of the safety concerns presented by urban settings. We're perched on a rolling hill in a small New England town. Incidents are rare. We do, however, have an ample security force patrolling the campus day and night, as well as locked-door policies in residence halls and an escort service. (Just so you know.)



Academic Honor Societies

- Zeta Alpha Phi (Nichols College)
- Omicron Delta Epsilon (Economics)
- Delta Mu Delta (Business Administration)
- Mu Kappa Tau (Marketing)

Clubs and Organizations

- Accounting Club
- The "N" Club
- Ambassadors Club
- Rugby Club
- Drama Club
- Marketing Club
- Economics Club
- WMHC Radio
- Finance Club
- Ski Club
- Bison's Den
- The Bison (newspaper)
- Mayor's Council
- The Ledger (yearbook)
- Amnesty International
- Peer Educators
- BACCHUS
- WineTat (magazine)
- Campus Ministry
- Student Government Association
- Wings
- Data Information Systems Club
- Public Administration & History Club
- Volunteer Fire Department
- Society for the Advancement of Management
- Commuters Club

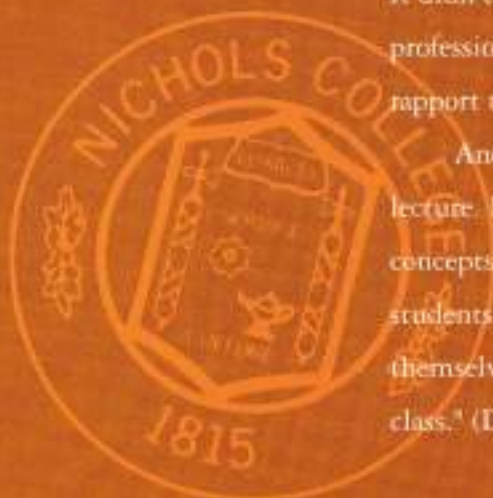


Groomed for Success

Larry Downs' reputation as a tough but fair professor precedes him. A consummate professional with years of top-level marketing experience at General Foods, Pfizer, and Warner Lambert in New York, Professor Downs normally dresses the part. The day he walked into his advertising final in this get-up, it took several minutes before students could believe it was him (some still aren't sure).

You see, students had poked fun at his formal dressing habits in the school paper, and Professor Downs decided to do them one better. It didn't change the fact that he's hard-nosed about high standards, professionalism, and self-discipline. But it does illustrate the special rapport that exists between students and faculty at Nichols.

And what makes the smiling man in jeans so tough? "I never lecture. I assign questions and problems relating to marketing concepts and strategies as homework, and I just start calling on students in class. The people who are doing the work identify themselves quickly. Those who aren't become the first I'll call on next class." (Don't worry, you won't have him until you're at least a junior.)



Personal Growth

The kind of growth that results from positive personal relationships between students and faculty at Nichols is difficult to capture on paper. It's in the changes that take place as you progress from a somewhat uncertain freshman to a well-prepared and confident senior. It's in the phone calls Nichols professors get, across distance and years, from successful alumni still wanting to touch base or get career advice they can trust.

At Nichols, you'll be known personally by your professors, and you'll probably count them among your most important influences. Many are former top-level executives who will

share their business experiences and real-world insights. Still others are accomplished scholars and researchers. All are dedicated to teaching and to helping you reach your utmost potential.



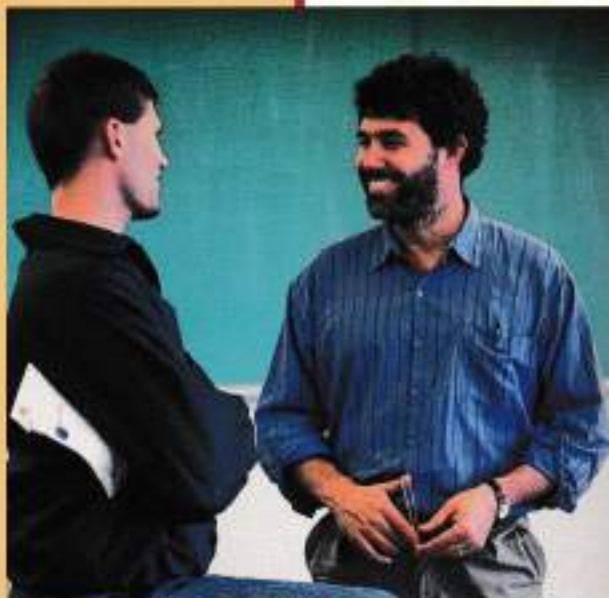
The Colloquium

Over 70 students each year participate in a colloquium affiliated with Nichols' respected Institute for American Values. They have the unique opportunity to meet in an informal setting with experts in public policy, government, and business who are guests on campus for the Institute's seminars and presentations. Hosted by IAV Director Robert C. Fischer at his campus residence, the Colloquium provides a chance to interact with persons of national reputation in an intimate environment.



Student-Faculty Relations

Students at Nichols brim with praise for their professors: "They would do anything for you." "They really care, not just academically but about the whole person." Professors, in turn, describe the atmosphere as "benevolently challenging," and "competitive and caring." Everyone agrees that teaching, student-faculty relations, and student support are key elements of a Nichols education. The commitment of faculty to work closely with students spills over into the comfortable give-and-take of daily life (and special events like the annual student-faculty softball game).



Nichols Alumni

Joseph Ronchetti '82,
President/CEO,
Elizabeth Arden, Inc.

Deborah Nurse '78,
President/CEO,
Central Credit Union Trust

James Lyons '88,
President,
Analytical Planning Services

Caroline McKenney '83,
Marketing Director,
Holyoke Hospital

Alice Belden '85, '92,
Materials Manager,
Rogers Corporation

David Ethier '85,
Financial Planner,
IDS/American Express

David Letgren '86,
CPA,
Price Waterhouse

Andrew Michienzi '86,
Stockbroker,
Dean Witter Reynolds

Bruno Mazzotta '87,
Account Executive,
E.F. Hutton

Mary Cahill '90,
State Auditor/Medicare,
Blue Cross/Blue Shield

Albert Tacci '90,
Marketing Manager,
Digital Equipment Corporation

Advising and Career Planning

At Nichols, advising and career planning begin in your very first semester. As part of the Freshman Seminar, you'll begin by identifying your skills, values, goals, and preferences through the College's computerized "Discovery" program. You'll also be assigned an academic advisor who, along with career counselors, will guide you through course selection, choosing a major, and defining career goals. When the time comes to begin the job hunt, you can attend resumé writing workshops, conduct mock interviews, and sign up for real job interviews with some of the over 60 corporate representatives who visit campus each year.

Alumni Success

Nichols graduates succeed in all kinds of business, from large corporations to entrepreneurial ventures. Many take over family businesses. Others go into public service, and an increasing number put their liberal studies degrees to work. As a graduate, you'll value the Nichols alumni network and discover that the family feeling fostered here continues throughout your life. The fact that several Nichols graduates often work for the same company illustrates not only the strength of the network, but also the satisfaction of employers. With Nichols graduates, employers know what to expect and they come back for more. Like thousands before you, Nichols College will prepare you for success in the "real" world.



What Next?

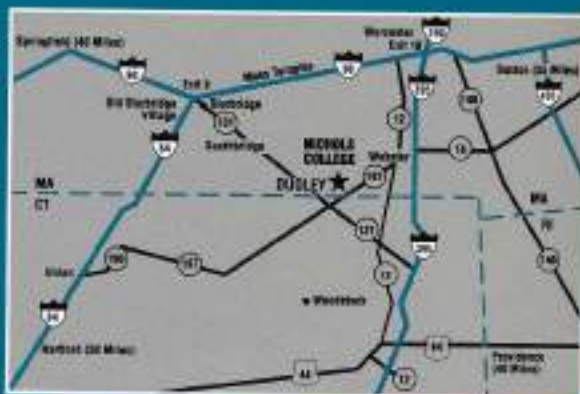
We strongly suggest that you visit Nichols to experience for yourself this friendly and involved college community. Tour the campus; sit in on classes; talk to some professors and students; and find out whether Nichols College is right for you.

Throughout the year, we have open houses, career days, athletic interest days, and other special events you might find fun and informative. To arrange a visit, or for more information, please call us at (508) 943-2055, or write:

Nichols College
Office of Admissions
Dudley, MA 01571-5000

Nichols Course List

Abnormal Psychology	Contemporary Public Policy	Intermediate Accounting I, II, III	Motivation and Productivity	Sex & Gender: Women in Management
Accounting Information Systems	Corporate Finance	Intermediate Spanish I, II	Music Appreciation I, II	Small Business Finance
Accounting Seminar	Cost Accounting	Intermediate French I, II	Natural Resources	Small Business Management
Accounting for Nonprofit Organizations	Counseling Psychology	International Economics	Occupational Stress Analysis	Social Problems
Advanced Techniques for Leadership and Management	Courtship, Marriage & Family	International Management	Operating Systems & Data Communications	Social Psychology
Advanced Topics: Database Applications & Theory	Discrete Math Structures	International Marketing	Operations Analysis	Sociology
Advanced Accounting	Educational Psychology	Introduction to Public Administration	Organizational Behavior	Special Topics: Psychology & Social Service
Advanced COBOL Programming	Effective Communications	Introduction to Political Science	Paper & Presentation	Special Studies
Advanced Expression	Effective Speaking	Introduction to Systems Analysis	PASCAL Programming	State and Urban Government
Advanced Federal Taxes	Entrepreneurship	Introduction to Architecture	Personality and Adjustment	Statistical Analysis
Advanced Statistical Analysis	Environmental Hazards	Introduction to Drawing	Prices and the Market System	Statistical Quality Control
Advanced Theory of Unit Operations	Environmental Policy & Administration	Introduction to Painting	Principles of Finance	Structured Systems Design & Implementation
Advanced Writing	Environmental Science Elective	Introduction to Poetry	Principles of Macro Economics	Techniques in Math Modelling
Advertising	Ethics, Morality & Institution	Introduction to R. D. T. C.	Principles of Management	Technology & the American Dream
American Architecture	Experimental Psychology I, II	Introductory Accounting I, II	Principles of Marketing	The American West
American Legislative Processes	Federal Taxes	Introduction to U.S. Army Inventory Management	Principles of Micro Economics	The Environment
American Literature I, II	Fiction Writing	Investments	Principles of Purchasing	The Physical World
American Military Experience	Foundations of American Political Philosophy	Labor Relations & Collective Bargaining	Problems in Business Finance	The Short Story
American Urban History	Freshman Seminar	Law and Society	Problems of Philosophy	Topics from the American Revolution
Analytic Methods in Business	Fundamentals of Music	Literature Elective	Production & Inventory Management	Topics from the Civil War & Reconstruction
Art & Design in the Age of Technology	General Business Elective	Literature Seminar	Production Activity Control	Twentieth Century Europe
Auditing	General Psychology	Management of Operations	Production Management	United States History 1945-Present
Basic French I, II	Government Finance & Fiscal Policy	Management Seminar	Productivity Management	United States History 1929-45
BASIC Programming	Government and Business	Managerial Accounting	Psychological Tests & Measures	United States History from 1877
Basic Spanish I, II	Government Personnel Systems	Managerial Cost Analysis	Psychology of Adolescence	United States History to 1877
Biblical Literature	Great Artists	Managing Innovation and Change	Psychology of Childhood	Urban and Regional Economics
Business Law I, II	Historiography	Manpower & the Contemporary Labor Market	Psychology of the Exceptional	Urban Sociology
Business Policy	History of American Economic Life	Marketing Research	Public Administration Seminar	Vietnam & Contemporary America
Calculus I, II	History of Economic Thought	Marketing Seminar	Public Service Internship	Washington Internship
Case Methods in Human Services	History of European Economic Life	Master Planning	Quantitative Economics	Washington Seminar
Class, Status & Power	History of Psychology	Material & Capacity Requirements Planning	Quantitative Methods in Psychology	Western Civilization from 1715
COBOL Programming	Honors Independent Study	Mathematical Analysis	Real Estate Finance & Investment	Western Civilization to 1715
Cognitive Psychology	Human Biology	Mathematics for Liberal Arts	Real Estate Fundamentals	World Literature I, II
College Mathematics I, II	Human Resources Management	Manufacturing Systems, Technology & Integration	Review Mathematics	
Comparative Political Systems	Independent Study	Military Law	Sales Management	
Comparative Religions	Industrial Marketing	Military Skills - Tactics & Communications	Security Analysis	
Composition and Literature I, II	Industrial Psychology	Modern Drama	Seminar in Economics	
Computer Orientation	Inflation, Employment, and National Income	Modern Fiction	Seminar in Policy Administration	
Computer Principles	Insurance	Money, Banking and the Economy	Seminar in Real Estate	
Consumer Marketing			Seminar in Small Business	
Contemporary Manufacturing Theory			Sensation and Perception	
			Services Management	



Nichols is easily accessible to all the cultural, historic, and sports attractions of New England's major cities. The beaches of Cape Cod and mountains of Vermont and New Hampshire are just a couple of hours away.